

ATTORNEY AT LAW with diverse experience in business law, securities transactions, JOBS Act transactions, real estate law, real estate development, complex financial transactions, technology and complex capital structures.

PROFESSIONAL HIGHLIGHTS

- Attorney / Partner, Ehrenworth & Syme
- SEC Licensed Investment Advisor
- California Real Estate Broker's license
- California Supreme Court: Intern for Chief Justice Malcolm Lucas
- Moot Court Champion, USF 1986

EDUCATION

- Juris Doctorate, University of San Francisco, School of Law 1987, Securities Regulation Major.
- Masters of Business Administration, San Francisco State University 1984, Finance Major
- Bachelor of Arts, UC Berkeley 1981

PROFESSIONAL EXPERIENCE

EHRENWORTH & SYME – San Francisco and Los Angeles, California 2014 to Present
Partner, Attorney www.EhrenworthSyme.com

Private practice law firm specializing in general corporate council services, complex real estate transactions, private equity securities law, general business counseling, entity formation, transactional law, civil litigation.

TARTAN CAPITAL ADVISORS - Las Vegas, Nevada 2014 to Present
www.TartanCapitalAdvisors.com

Registered Investment Advisory focused on:

- Public Offerings (Reg A+ and traditional S1 filings)
- Private financing including Reg D, Debt Financing, Equity Crowd Sourcing.
- Advisor to the Tartan Fund hedge fund (www.TartanFund.com)
- Advisor to clients with major transactions.

SARATOGA FUND, LLC – Auburn, California 2011-2014
Real Estate Finance www.SaratogaFund.net

Structured complex real estate transactions with commercial and residential developers. Saratoga Fund is a \$100 Million investment fund. Drafted investment contracts, joint venture agreements, multiparty option contracts. Consulted with the fund and with our clients to structure purchases, complex, multiparty real estate transactions. Personally negotiated and placed funding for dozens of projects.

PACIFIC FIRST CORPORATION – Auburn, California
Corporate Counsel

2008-2010

Pacific First was a real estate development company that was positioned to be taken public as an over-the-counter offering. We had acquired several major real estate development parcels in the western United States under option or under contract to purchase. Several projects were set for acquisition as a 'stock swap' where the seller either got warrants, stock or other consideration. Due to the crisis in the real estate markets, the financial markets and the economic turmoil, we elected to terminate operations.

CMXL, Inc. – Sacramento, California
Corporate Counsel - Real Estate Broker

2003-2007

CMXL was a privately held commercial real estate finance, development, lending, and advisory services company. I was Broker of Record and in-house counsel for the Corporation. We funded major real estate developments, purchased several major development projects and provided advisory services to several major clients. We were the brokers between buyers and sellers in several multimillion dollar real estate transactions.

KAISER PERMANENTE – Oakland, California
Director - Group Leader

2001-2003

Director Level consultant for a major re-design of their patient information system. Kaiser's nine regions around the US maintain completely independent and heterogeneous Information Systems. Consulted on HIPAA, patient confidentiality and other legal issues. Helped design the overall system and interface with Chief Legal Counsel, CIO and other senior management.

UTAH SUPERIOR COURT – Salt Lake City, Utah
Consultant

2000-2001

The Utah Superior Court – Juvenile Division: Juvenile offenders in Salt Lake City are processed through the Juvenile Justice System, involving dozens of participants including the Judge, district attorney, defense attorneys, parents, counselors, probation officers, teachers, clergy, police and so on. Coordinating the activity of all these participants is a major challenge. As a Senior Consultant with ITM/one point, I was worked to design a legal system that would serve the many requirements of these diverse and divergent groups.

Successfully delivered a fully functional legal portal with 32 separate functions. The system is in use today, and has since been significantly expanded in scope.

BANK OF AMERICA REAL ESTATE FINANCE GROUP – Concord, California
Consultant / Principal Architect

1998-2000

Bank of America branch managers price commercial loans daily for clients (for example a \$10 million loan for 90 days "pinned" to the Prime Rate). Under the old system, the managers had to call one of BofA's currency traders and request a price reflecting the "up to the minute" cost for funds. Unfortunately many such requests went unanswered, irritated the currency traders and consequently many loans were lost.

During this two-year contract with Bank of America, I was lead consultant for design and build a new automated commercial lending system compliant with new banking laws to guide bank managers for construction and commercial lending worldwide. Later created a Data Warehouse of all loans to provide archival / business intelligence / marketing profiles of their lending clients.

Increased the number of loan scenarios by a factor of 50, allowed BofA to re-purpose 14 highly compensated employees, reduced the cost of loan pricing by an estimated 70%, with almost instant turnaround time.

As a by-product of this project, we discovered hundreds of illegal and improperly documented loans going back almost a decade.

BOOMBUY, INC. – Tiburon, California
Co-Founder – Corporate Counsel

1997-1999

Private equity funded Dot-Com startup with \$50 million in seed funding. I was in-house counsel representing the firm in transactions with investors, vendors, employees and eventually take a lead role in the sale of the Company to Fingerhut / Red Tag Outlets (a national distribution group).

Boombuy had direct access to “opportunity” merchandise at a 50 to 80% discount off wholesale. During the 1999 Christmas season, we averaged more than 5000 hits per day. Our online store featured more than 2200 SKUs. Ten months after go-live, Boombuy was successfully sold.

VANSTAR CORPORATION (formerly ComputerLand) – Pleasanton, CA
Director - Special Projects

1994 - 1996

Broad Project Management responsibilities including interface with partner corporations, special projects, sales support and acquisitions. Participated in several mergers and acquisition evaluations. Appointed to a special inter-departmental committee to support Vanstar's Initial Public Offering on the New York Stock Exchange (NYSE:VST). Vanstar was later acquired by Inacom Corporation.

LAURENCE LIVERMORE NATIONAL LAB – Livermore, California
Intellectual Property Analyst

1992-1994

Lawrence Livermore National Lab has world famous scientists who routinely make ground-breaking discoveries in almost every area of science. Many of these breakthroughs can be patented and have enormous commercial potential. As much as 20% of the LLNL operating costs are funded by proceeds from earlier patents. LLNL has an entire office dedicated to monetizing the commercial value of these scientific breakthroughs.

I was retained to review patents, contracts, joint venture relationships and other aspects of the office to maximize the potential of the patents, patents being offered to industry, and income being generated by past, revenue producing contracts.

THOMPSON PUBLISHING – Walnut Creek, California
Legal Content Expert – In-House Counsel

1990-1992

Thompson Publishing is a major national publisher of technical legal books for attorneys, accountants, human resources and other professionals. Thompson Corporation wanted to begin publishing their vast library of print legal information in digital form.

Thompson funded our new Digital Media Group in California expressly to pioneer their transformation to digital delivery technology. I was one of the four principals appointed to lay create the new product line for this 50 year old company.

Because this initiative occurred several years before the advent of the “interactive internet”, we were limited to publishing and distributing content on a CD-ROM, and mail out updates each month. Our system featured the novel capability to perform key-word searches (foreshadowing the Google revolution).

Our efforts were wildly successful, so successful that Thompson Publishing had trouble meeting the demand. Sales of our Digital Media products began to outpace paper-based products ten to one. By eliminating the costs of printing and shipping a 30 volume set of books, in favor of a CD set, we more than doubled the profit from each sale.

Research Intern for Chief Justice Malcolm Lucas, California Supreme Court. Researched the relevant law, wrote extensive memos analyzing the strengths and weaknesses of each Petition for Certiorari, evaluated each petition and made recommendations for grant or denial of Certiorari. Participated in 'round table' meetings involving one or more of the Justices to brief them on each of the new cases.

LICENSES, AFFILIATIONS & AWARDS

- MEMBER: American Bar Association
- Admitted to practice in the Northern District Federal Court.
- MEMBER: American Mensa
- Top Secret Security Clearance (1992 – US Military. Lawrence Livermore contract).